

## Notes from B2X Meeting onsite in Portland OR 1/27/2020

### Attendees:

Discussed best practices documents that have been created by the committee and the procedure for publishing them

- Needs to be covered under our policies and procedures and it should not go to the board
  - Need to create a policy and procedures committee

### Issues

- EDI is not working well today – frustrating and small companies are not using it
- How can we scale it? Shift or pivot?
  - What worked well 40 years ago, might not be the best answer today
- Identify what the 5 or 10 most important parts of the document are
- Any to Any
  - End points can be different, but standard data in the middle
  - Light weight process – rules for specific industries
- Use of attachments
  - Construction world
  - Medical attachments
- Education
  - People in the VA have no clue what EDI is
  - What's relevant to them and their job/function/process
    - Need end use examples
  - People don't use standards – they complete tasks
    - Use a solution to take care of their needs
  - Is Network not providing value?
    - Why?
      - Antiquated software system
  - Newer is better?
    - Not always. Explain the old way
  - Younger people think older is less secure and less capable
  - Companies move away from VANs when they no longer see VAN solving their issues
- Bridge
  - Data for business process
  - Web based API across industries
- Interoperability of service providers
  - Connect to connect, no matter the system
    - Phone number, email address
      - What is the ecommerce equivalent?
  - Peppol
    - Distributed catalog of every receiver on the network
      - Invoice standard now in many countries based on UBL format
      - AS4 mandatory starting Feb 1<sup>st</sup>

- Back to attachments – discussed a specific issue around an RMA
  - Assembled component had a piece rejected that was a part of
  - Constant problem tracking and getting/sending documents
    - Done with attachments and spreadsheets
  - The world revolves around me – manufacturers
    - Need is there to standardize the data

#### Policy and Procedures

- Need to create a sub-committee
  - Suggested some members who would be good fit for the sub-committee
    - Need to determine how we will operate and how it will be governed
    - Try to have a checklist of tasks ahead by next virtual meeting
- Membership
  - No longer free
  - Need to have one of the X12 types of memberships to vote
    - Do get Glass with basic membership
  - Based on membership
    - Will we liaison with other groups and organizations?

#### Other

- Need to attract larger organizations to be represented at B2X
  - Amazon, Target
- Software vendors tend to bypass EDI – correct this?
- Higher level of interest, higher level of participation
  - 60-100 people goal
  - Run – Return to a tradeshow format at X12 meetings?
- Formerly pulled back by the old process of X12, not we can react quicker and become the solution for the problem
- Talked about a LinkedIn or Facebook presence – policies and procedures